

TOYFEST

WHERE SPECIALTY IS THE BEST



FEBRUARY 27 - MARCH 3, 2023
WORLD MARKET CENTER
LAS VEGAS

PRESENTED BY:

WTHRA western toy & hobby
representatives
association



TOYFESTUS.COM

@TOYFESTUS #TOYFEST

Delivering a World of Imagination!



www.thetoynetwork.com

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SHOW ITINERARY

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8:00 AM – 6:00 PM	Exhibitor Set Up, The Expo
9:00 AM – 6:00 PM	SHOW HOURS: Showrooms Only, Building C
3:00 PM – 4:00 PM	Seminar (Retail Smart Guys - Inventory Mgmt.)
4:00 PM – 7:00 PM	Shuttle Service

TUESDAY

7:30 AM – 10:30 AM	Shuttle Service
8:00 AM – 6:00 PM	Attendee Badge Pick up
8:30 AM – 10:30 AM	Morning Masterpieces (Kit Session)
9:00 AM – 6:00 PM	SHOW HOURS: Expo Hall & Showrooms
11:00 AM – 2:00 PM	50 Shades of Tastier Food Truck
4:00 PM – 7:00 PM	Shuttle Service
5:30 PM – 6:00 PM	Buyer Cash / Product Raffle
7:00 PM – 10:00 PM	ToyFest Gala, Zouk at Resorts World

WEDNESDAY

7:30 AM – 10:30 AM	Shuttle Service
8:00 AM – 6:00 PM	Attendee Badge Pick up
8:30 AM – 9:30 AM	Seminar Panel (Industry Trends)
9:00 AM – 6:00 PM	SHOW HOURS: Expo Hall & Showrooms
4:00 PM – 7:00 PM	Shuttle Service
5:30 PM – 6:00 PM	Buyer Cash / Product Raffle
6:00 PM – 7:00 PM	WTHRA Member Meeting
6:30 PM – 9:30 PM	ToyFest Game Night
8:45 PM – 10:45 PM	Shuttle Service

THURSDAY

7:30 AM – 10:30 AM	Shuttle Service
8:30 AM – 9:30 AM	Best of ToyFest
9:00 AM – 3:00 PM	Attendee Badge Pick up
9:00 AM – 6:00 PM	SHOW HOURS: Expo Hall & Showrooms
5:00 PM – 6:00 PM	Women In Toys Happy Hour (The Playground)
5:30 PM – 6:00 PM	Buyer Cash / Product Raffle
4:00 PM – 7:00 PM	Shuttle Service

FRIDAY

7:30 AM – 10:30 AM	Shuttle Service
9:00 AM – 11:00 AM	Attendee Badge Pick up
9:00 AM – 12:00 PM	SHOW HOURS: Expo Hall & Showrooms
12:00 PM – 10:00 PM	Dismantle
12:00 PM – 4:00 PM	Shuttle Service



Welcome to ToyFest 2023!

Thank you to all our manufacturers for bringing exciting new and innovative products that excite our industry and remind us that we are all kids at heart!

Welcome to all our retailers, those who have come for many years and always support our show, and those who are new, who have traveled longer distances to join us.

This is a week for all of us to come together, share ideas, play games, and see what is new in our industry for 2023.

There is a lot of opportunity to get hands on experiences with new products. Morning Masterpieces allows you to get your creative juices flowing first thing Tuesday morning. Tuesday evening is our annual Gala at Zuck nightclub at Resorts World, which is where we can celebrate together and honor some amazing individuals in our toy family. Wednesday night is game night, that is always a show favorite. Thursday morning is an amazing seminar on Trends with industry professionals.

You also have a great show floor and showrooms, filled with new products to see!!

Don't miss out on the daily raffle. Every order you write qualifies you for a chance to win \$800 daily cash prizes. This takes place at "The Playground" on the show floor. Please remember, you must be present to win.

Our new host hotel has many places to catch up with an old friend or meet a new one. There are a few secret bars you may have to check out. I look forward to some great memories to be made this week.

Putting on this show takes a collection of professional enthusiasts in the toy industry that help make this experience purposeful and memorable. Thank you to my Slate of Officers, the Board of Directors, and my talented show director, Carrie Scanlan. Also, a huge thank you to our amazing sponsors. So proud to be a part of this incredible toy industry!

We are excited to have you all here,

Cheers and let's play!

Sandy Lepire

WTHRA President

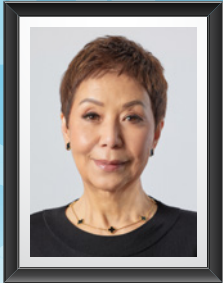
Western Toy & Hobby Representatives Association

Mission Statement

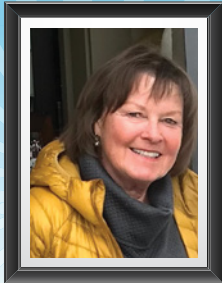
To develop, promote, manage, and nurture this trade show, to mentor and educate our members and the industry they serve, and to market and sell wonderful, safe products through integrity and vision, with the understanding that it is our children that ultimately benefit.

2023 WTHRA HALL OF FAME

INDUCTEES!



**LORRAINE
BOZEMAN**



CAROL KNIGHT



**MARK
PARSONS**

2023 RETAILER OF THE YEAR

PICCOLO MONDO



PORTLAND, OREGON



GALA

R E C E P T I O N

COME CELEBRATE WITH US!

Tuesday, February 28TH

7:00pm to 10:00pm

Zouk Nightclub

Resorts World, The District

Food • Friends • Awards

Everyone is welcome!



TOYFEST

WHERE SPECIALTY IS THE BEST

SHOW SPONSORS

LE TOY VAN
The Magic of Play

SHOWROOM C1079



SHOWROOM C1079

HAHN SOLO
CONSULTING

THE EXPO #232



SHOWROOM C1078



THE EXPO #514



THE EXPO #514



THE EXPO #307



THE EXPO #202



THE EXPO #214



THE EXPO #133



THE EXPO #214



THE EXPO #6



THE EXPO #301



THE EXPO #514



THE EXPO #214



THE EXPO #214



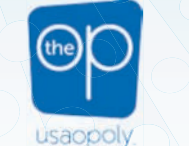
THE EXPO #101



THE EXPO #214



THE EXPO #401



THE EXPO #406



MEDIA

Alphabetical Exhibitor Listing

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2023 DAILY RAFFLE TO BUYERS:

For every order you write at the show only,
you will be given a raffle ticket
(2 with the same number), one to keep and one
to take to the Raffle Cage at The Playground.

A drawing will be held just before close of show each day.

Tuesday – 5:30 pm

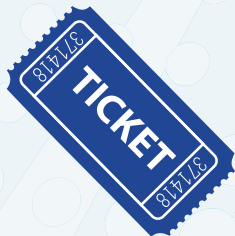
Wednesday – 5:30 pm

Thursday – 5:30 pm

Cash Prizes: \$300, \$200, \$150, \$100 and \$50

Product Prizes from Manufacturers

BUYER MUST BE PRESENT TO WIN.



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DON'T MISS THESE TWO EVENTS

MORNING MASTERPIECES

TUESDAY FEBRUARY 28TH

8:30 AM - 10:30 AM

THE PLAY ROOM S2 & S3

BUYERS ONLY



GAME NIGHT WEDNESDAY, MARCH 1ST

6:30 PM TO 9:30 PM

THE PLAY ROOM S2 & S3

BUYERS ONLY



MORNING MASTERPIECES

Tuesday, February 28 • 8:30am - 10:30am

Company	Kit	Age Range		Rep Booth#
Abacus Brands	Bill Nye Science Kit	8+		The Expo 514
	Pmax Dino	8+		Golden Sales
Anker Play Products	DOM Etch Studio Kit/450476	8+		The Expo #214 Sunshine Sales
Bright Stripes	Magic Scrunch Pillows	6+		The Expo #127 R-Biz Associates
Connetix	Rainbow & Clear Packs	3+		The Expo #301
	Pastel Mega Pack	3+		
Crestar	Funny Mat Chalkboard Mat	3+		Showroom C1072 Kathleen Milne Co.
	Funny Mat Reusable Coloring Placemats	3+		
DJECO	Fuzzy Bugs DJ08982	3-6		The Expo #214 Sunshine Sales
MindWare	Oh So Fun! Fairy Chalk Set	3+		The Expo #214 Sunshine Sales
	Oh So Fun! Cars & Trucks Chalk Set	3+		
OOLY	Water Amaze & Hidden Color Kits	2+		Showroom C1072 Kathleen Milne Co.
	Scratch and Shine Art Kit	12+		
Outset Media	Crystal Art	8+		Showroom C972 R-Biz Associates
Plus - Plus	Learn to Build - Flags of the World	5+		The Expo #701
	Puzzle by Number - 500 pc Rocket	5+		
Ravensburger	CreArt Paint-By-Number	12+		Showroom C 874 Toyology
	CreArt Paint-By-Number	11+		
The Pencil Group	Kwik Stix Kit / Solid Tempera Paint	3-10		The Expo #214 Sunshine Sales
U.S. Toy	Jewelry Dishes	3+		The Expo #214 Sunshine Sales
Wikki Stix	Wikki Stix Take - Along - Fun	4+		The Expo #214 Sunshine Sales
	Wikki Stix Activity Set	3-6		
Wrebbit Puzzles	Batmobile 3D Puzzle	12+		The Expo #906
	Harry Potter Ford Anglia 3D Puzzle	12+		

TOYFEST GAME NIGHT

Wednesday, March 1 • 6:30pm - 9:30pm

Company	Kit	Age Range		Rep Booth#
AMIGO Games	Magnefix	5+		The Expo #214
	Halli Galli Circus	4+		Sunshine Sales
Blue Orange Games	Beat the 8 Ball	7+		The Expo #300
	Do you know your peeps	7+		
eeBoo Corp.	Penguins Rock	5+		Bldg. C 1072
	EyeSpectro	5+		Kathleen Milne
Epoch Everlasting Play	Poppin Puzzlers	4+		The Expo #214
	Super Mario Route 'N Go.	5+		Sunshine Sales
Family Games America	Slingpuck/Curling/Shuffleboard Game	6+	The Expo #400 Toyology	
	Rustik Ping Pool Game	6+		
	Rustik Flipop Pingpole/Giraffe Game	5+		
Goliath	Pop Launch	10+		The Expo #214 Sunshine Sales
	Monster Mash	4+		
Gray Matters	Word Wipeout	8+		The Expo #814 Wildthings Sales
	Wrong Answers Only	14+		
Haba USA	Rhino Hero	5+		The Expo #514 Golden Sales
	Unicorn Glitter Luck	4-8 yrs.		
Hey Buddy Hey Pal	Cake and Bake Challenge	4+		The Expo #604
	Eggmazing	3+		
Imagination Gaming	Ruckus	8+		Showroom C1079 Diverse Marketing
	Family Feud	8+		
M & J Games	What's Next? The Lifesize Game	8+	The Expo #405	
	What's Next? The Drinking Game	21+		
R & R Games	Ferret Out	12+		The Expo #903
	You Must Be an Idiot	12+		
Smart Toys & Games	Cats and Boxes	7+		The Expo #514 Golden Sales
	Mimiq	4+		
Spin Master	Chess Maid Simple	8+		Showroom C1079 Diverse Marketing
	Cribbage	8+		
The Good Game Company	I'm a Poet	12+		The Expo #514 Golden Sales
	Chunky Monkey Business	10+		
	Not It!	6+		

Complete Directory of Exhibitors & Lines

Alphabetized by First Name

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GAME DAYS!

SEE YOU IN SUMMER 2023!

We invite Retailer Owners, Store Managers and Employees to celebrate the year's most exciting NEW games with your favorite reps and vendor partners. Enjoy a full day of tips and hands on play for the year's top new games! Continental Breakfast, Lunch and Beverages included

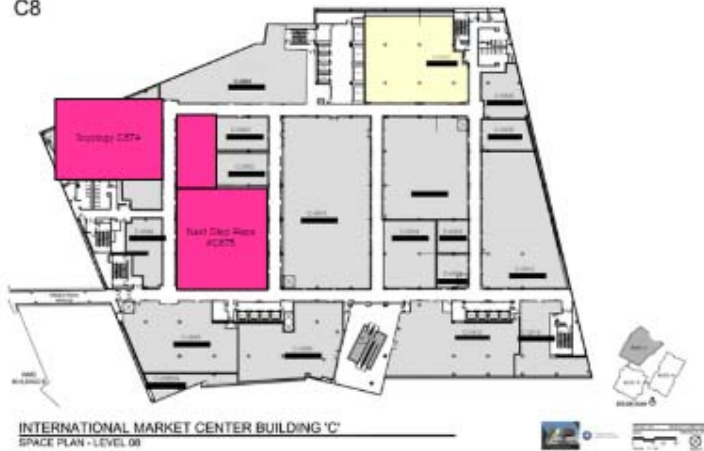
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C9



C10



C11



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SEMINAR 1

MONDAY, FEB 27 3:00PM
THE PLAY ROOM S2 & S3



PRESENTS: INVENTORY MANAGEMENT



DAN JABLONS
retailsmartguys.com

SEMINAR 2: PANEL

WEDNESDAY, MARCH 1 8:30AM
THE PLAY ROOM S2 & S3



PRESENTS: TRENDS IN THE MARKET

Panelists Include:

Betsy Malito, Gifts & Dec / Donna Moore, TTPM

Lizzy Newsome, Kappa Toys

Tom Rushton, Renew Sales

MODERATED BY:

Brian Miller, Geppetto's Toys

BEST OF TOYFEST

THURSDAY, MARCH 2, 2023

8:30AM TO 9:30AM
THE PLAY ROOM S2 & S3

- Walk the Show Monday, Tuesday & Wednesday
- Vote on Thursday
- Worksheets at Registration
- 3-Raffle tickets to participants
- Continental Breakfast Provided to those with completed worksheets



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Website: www.eringriffinngroup.com

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ph: (203) 453-9518 E-Mail: alan@rbgsales.com
Website: www.RBGsales.com

Salespeople: Christine Blumberg, Alan Blumberg, John Giacobbe, Leesa Sonnichsen, Jan Moniz, Shelby Borello, Jay Ritchie, Jill Morrow, Sari Dvorin

Booth Number: Landing Pad 2

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Affil.

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Salespeople: Dan Jablons, JayShore

Booth Number: Landing Pad 3

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3285 Industry Drive, Signal Hill, CA 90755
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Website: www.7vdistribution.com/

Salespeople: Tim Scanlan

Booth Number: Landing Pad 4

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1620 Golden Street, Hermosa Beach, CA 90254
ph: (916) 223-3297 E-Mail: rbiz.south@gte.net
Website: www.rrbizassociates.com

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Salespeople: Jerry Pinsky, Sharla Lloyd, Roxanna Katz, Carrie Wexler, Laura Pinsky, Jan Fox, Gertrud Trouw, Myla Stivers, Krystal Jorgensen, Cindy Kastner

Booth Number: Landing Pad 5

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Website: www.acdd.com/

Dist.

Salespeople: Chris Corbett, Cole Olson, Chris Gleim, Linnell Franklin

Booth Number: 101

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Affil.

Salespeople: Heather Smith, Nina Bryant

Booth Number: 109

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Salespeople: Lisa Graves, John Graves, Katie Casey, Esther Schaeperkoetter, Mary Morrison

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Salespeople: Melissa Pisor, R-Biz

Booth Number: 123

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Website: www.pozytywkafundacja.pl/

Salespeople: Aneta Pytlak, Jacek Puzinowski

Booth Number: 125

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ph: (917) 940-7919 E-Mail: eric@brightstripes.com
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Salespeople: R-biz Associates, Tracia Luther

Booth Number: 127

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Website: www.maccabiart.com

Mfgr.**Booth Number: 129**

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Website: www.bcmmini.com/

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Salespeople: Becker Cheng, Miguel Cheng, Peggy Cheng, Nelson Lui

Booth Number: 131

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 ph: (203) 761-5296 E-Mail: trussell@melissaanddoug.com
 Website: www.retailers.melissaanddoug.com/s/

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Salespeople: Laura O'Keefe, Kate Quinn, Sean O'Donnell, David Postlethwaite, Jenn Sarmiento

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97 South Union Ave., Lansdowne, PA 19050
 ph: (484) 326-4530 E-Mail: tbello@kalanlp.com
 Website: www.kalanlp.com

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Salespeople: Alicia Peterson, Dan Shoemaker, Michael Murgidi

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5354 Irwindale Ave., #A, Irwindale, CA 91706
 ph: (626) 330-1988 E-Mail: sandra@nkok.com
 Website: www.nkok.com

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17141 Kingsview Avenue, Carson, CA 90746
 ph: (310) 515-1900 E-Mail: cmorioka@owirobot.com
 Website: www.owirobot.com

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Salespeople: Craig Morioka, Jodi Morioka, Daniel Ramirez

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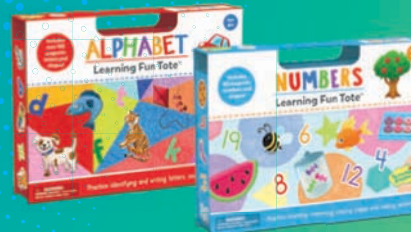
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Salespeople: Denise Yates, Dawn Groover

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Jamie Quinlan, Cathy Shintaku, Kelly Ohara

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Des Voeux Road Central Sheung Wan, Hong Kong
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Salespeople: Olga Batsseleva

Booth Number: 234

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Salespeople: Allen Kocoglu - Allen@worldtechtoys.com

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Salespeople: Tony Gullotti, Stephen Hayward

Booth Number: 238

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ph: (415) 252-0372 E-Mail: corinne@blueorangegames.com
Website: www.blueorangegames.com/

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Salespeople: Florian Binet

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Salespeople: Jennifer Williams

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Website: www.toptrumps.us

Salespeople: Scott Whitney, Matt Coyle, Rob Chipman, Jeremy Pollack, Jennifer Metzger

Booth Number: 307

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8413 Ruggles Ct., Fair Oaks, CA 95628
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Website: https://finturely.com/

Salesperson: Lawrence Duong, Paloma Duong

Booth Number: 335

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Website: www.playbrainy.com/

Salesperson: Leiby Fromowitz, Salina Singh

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 Website: www.2skiesinc.com

Rep.

Salespeople: Bobby Selsky, Nick Croce

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Salesperson: Marcelo Chevalie, Josefina Chevalie

Booth Number: 533

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Salespeople: Charlie SantilenaMaria Neuland

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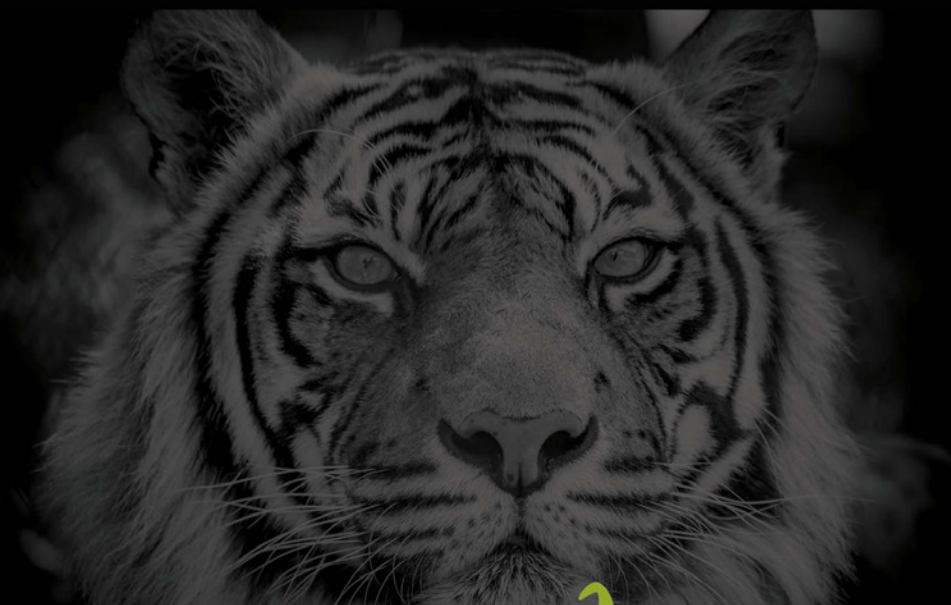
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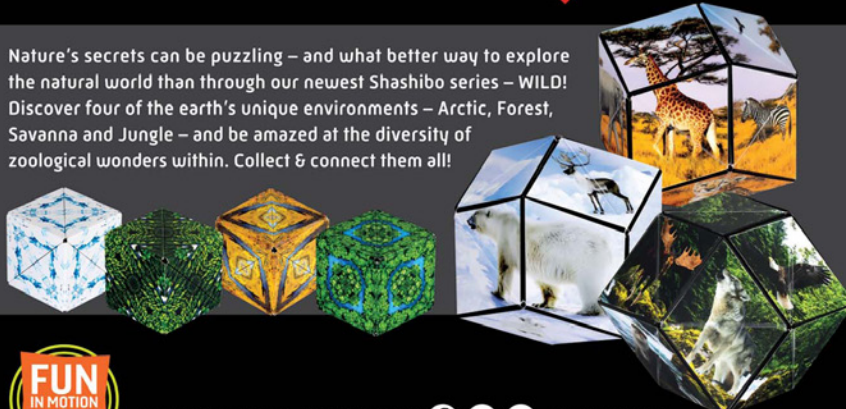
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Booth Number: 600

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Salespeople: Susan Parisi, Lance Yost, Alice Turner

Booth Number: 601

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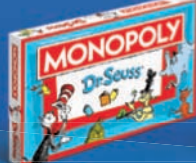
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Feb 27 - Mar 3, 2023

Manufacturer	Location/Rep Firm	Show Specials	Expiration
88 Unlimited	Booth #514 Golden Sales	2 Petzzz @ no charge with 42	3/3/2023
Aahs	Showroom C-0972 R-Biz Associates	\$250 10%/CC or N30	1st Quarter
Abucus Brands	Booth #514 Golden Sales	\$2,500 = N/180, FFA, FREE Fixture Display. 2 cases = FFA	5/30/2023
ACD Distribution	Booth #101	5% off all orders for ToyFest attendees placed during ToyFest.	Must Ship by 8/25
Adora Dolls by Charisma	Booth #214 Sunshine Sales	\$800= FFA \$1600= F+B4:B39FA N60 \$4000= FFA N90 5% and FFA at \$750 for all re-orders, retailer listing on their website, & Social media assets. (car seats qualify for FFA but can only be 20% of total order)	3/5/2023
Aeromax Inc	Booth #808	\$250 - \$499 per ship location = 5% Discount \$500 - \$749 per ship location = 10% Discount \$750 - \$999 per ship location = FFA - Net 30 Days Orders \$1,000+ per ship location = FFA - Net 45 Days 2% Discount for prepaid orders, Pertains only to 48 Contiguous States. No Minimum Order.	Only At ToyFest 3/31/2023
Air Fort	Booth #214 Sunshine Sales	20 units or more FFA, 100units or more \$3 off and FFA. First time customers of 20 or more are guaranteed	3/5/2023
Aliquantum International, Inc.	Booth #706	15% off orders that ship in March. 10% off orders that ship the rest of the year.	3/17/2023
American Bubble	Showroom C-0874 Toyology Inc	Free Shipping on all show orders	Only at ToyFest
American Paper Optics	Booth #214 Sunshine Sales	Minimum 25 glasses	3/5/2023
Amigo Games	Booth #214 Sunshine Sales	\$250= 5% \$400= Free Freight	3/5/2023
Anker Play	Booth #214 Sunshine Sales	\$250= FF \$500= FF N30 5% \$1000= FF N30 10% (Must ship by 3/15. Code Winter23)	3/5/2023
Apple Park	Showroom C-1072 Kathleen Milne Co	\$500 = FFA	ToyFest
Artgame	Booth #814 Wildthings Sales	\$300 = FFA!	3/31/2023
Artist Point Gift Wrap	Booth #506	Ship 3 full reams together for FREE FREIGHT within the continental US. Buy 6 full reams and get a half ream for FREE with up to 2 FREE FREIGHT shipments within the continental US. Buy 12 full reams and get the 13th full ream for FREE with up to 4 FREE FREIGHT shipments within the continental US.	Only at ToyFest and 10 days after show.
ASMODEE	Booth #809 Harry Wells & Assoc.	\$200=Free Freight, OR \$500= Free Freight & 50% off MSRP. Orders must be placed and ship by Mar.17th, 2023	3/17/2023
ASTRA	Booth #908	Marketplace & Academy Attendee Early Bird Registration \$149	3/3/2023
Asweets / Wonder & Wise	Booth #814 Wildthings Sales	Free Freight for show orders @ \$500	3/31/2023
B4Adventure	Showroom C-0874 Toyology Inc	\$750.00 Free Freight with CC Payment all Free Freight is only for the Contiguous States, and there is NO Freight Surcharge	Only at ToyFest
Bababoo	Booth #214 Sunshine Sales	\$300= FFA N30 \$900= FFA N60 \$1800= FFA N90 (1st order prepay)	3/5/2023
Bababoo and friends	Booth #214 Sunshine Sales	\$300 = Free Freight, 5% discount	Only at ToyFest



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Manufacturer	Location/Rep Firm	Show Specials	Expiration
Baby Paper	Booth #433 Arlene Oom & Co	\$200+ FFA	3/31/2023
Baker & Taylor Publisher Services	Showroom C-1079 Diverse Marketing	\$250 Net = extra 2% + FREE SHIPPING. ROAD1; \$500 Net = extra 3% + FREE SHIPPING. ROAD2	3/10/2023
Banana Panda	Showroom C-0874 Toyology Inc	\$500 = FFA + NET 30; FREIGHT CAP 15%	Only at ToyFest
Bananagrams	Booth #214 Sunshine Sales	10% discount on all orders placed at the show 2/27-3/3 \$500 FFA must total \$500 after discount	3/5/2023
Barefoot Books	Showroom C-1072 Kathleen Milne Co	\$150= Free Freight, \$250 = FF, 5%, \$400= FF, 10%	3/15/2023
Bcmini	Showroom C-0972 R-Biz Associates	\$600 FFA/5%	Only at ToyFest
Bedol	Showroom C-0972 R-Biz Associates	24 pc. = FFA	year round
BeginAgain	Showroom C-1072 Kathleen Milne Co	\$500 = FF, Net 30, 5% off New Items. \$1000 = Net60, 5% off New Items	3/15/2023
BeginAgain	Booth #800	\$500 – FFA, Net 30 + 5% Discount on all NEW items for 2023 \$1,000 – FFA, Net 60 + 5% Discount on all NEW items for 2023	3/31/2023
Bellzi Inc	Booth #600	5% discount on orders of \$750 or more	Only at ToyFest
Bene World, LLC	Booth #705	\$750–5% discount; \$1000–7% discount; \$2000–9% discount; \$3000–10% discount + free interactive workshop for parents and teachers presented in your store or location (a \$750 value--you pay only travel expenses for our presenter)	Only at ToyFest
Benjamin Int'l	Showroom C-0972 R-Biz Associates	\$500 N60/FFA	year round
Bewaltz	Showroom C-0874 Toyology Inc	\$500+ = 5% Discount \$800+ = 5% Discount & Free Freight	Only at ToyFest
Bigjigs	Showroom C-0874 Toyology Inc	\$500 = NET 90 + FFA	Only at ToyFest
Bling2o	Booth #214 Sunshine Sales	96pc FFA, 192PC FFA 5% Discount	3/5/2023
Blue Marble	Showroom C-0972 R-Biz Associates	\$500 N45 + 1 case of Grow Garden OR Pottery Wheel \$700 N60 + same free case as above	Only at ToyFest
Blue Orange Games	Booth #300	\$500: Half Freight Off + Net 30 \$750: FFA + Net 60 \$1,000: FFA + Net 90 \$2,000: FFA + Net 120 + 5%off	3/31/2023
Blue Orange Games	Showroom C-0874 Toyology Inc	\$500= Half Freight Off Net 30 \$750= FFA Net 60, \$1000= FFA Net 90, \$2000= FFA Net 120 5% off	Only at ToyFest
Boogie Board	Booth #514 Golden Sales	15% off all Items. (Excluding Sketch Pals & New Items). FREE demo or display with 48 units or more. \$500 = Free Freight.	Only at ToyFest
BrainStorm	Booth #514 Golden Sales	\$250 = N/30 & 3% Discount. \$350 = N/30 & 6% Discount. \$500 = N/60 & 9% Discount. \$750 = N/60 & 12% Discount. \$1,000 = N/60 & 15% Discount.	3/3/2023
Bright Stripes	Booth #127	Restocking Stuffer! \$750 FFA Super Scrunch Prebook-Pre-book. Buy All 4 skus of Scrunch Pillows (\$300) to ship in JULY receive FFA. Add any other items to your order for FFA	3/31/2023
Bright Stripes	Showroom C-0972 R-Biz Associates	Restocking Stuffer! \$750 FFA Super Scrunch Prebook-Pre-book. Buy All 4 skus of Scrunch Pillows (\$300) to ship in JULY receive FFA. Add any other items to your order for FFA	Only at ToyFest
Brightz	Showroom C-0874 Toyology Inc	\$150 = Free Freight Special PROMOTIONAL pricing on SELECTED items for the show, (*see rep for details)	Only at ToyFest



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Manufacturer	Location/Rep Firm	Show Specials	Expiration
Brown Toy Box	Booth #232 Hahn Solo Consulting	\$350 = Free Freight	Only at ToyFest
Bruder	Booth #814 Wildthings Sales	\$800 = FFA w/ cc - feb800 \$1200 = 2% + FFA + N30 - code feb1200 \$2000 = 5% + FFA + N60 - code feb2000	3/31/2023
Brybelly	Booth #814 Wildthings Sales	\$500 = FFA	3/31/2023
Bubblelick	Showroom C-1079 Diverse Marketing	\$600 free ship only during show dates	3/3/2023
Buddha Board	Booth #514 Golden Sales	FREE Freight on Orders of 2 to 4 Cases per location	Only at ToyFest
Buddy and Barney	Showroom C-0874 Toyology Inc	\$200+ = Free Freight New Acct Valid through March 31st, 2023 \$500= Net 30*, Free Freight , 3% discount \$1,500=Net 60*, Free Freight, 5% discount \$3,000=Net 90*, Free Freight, 8% discount * subject to credit approval	Only at ToyFest
California Creations	Booth #514 Golden Sales	N/60 on all show orders.	3/10/2023
CandyLab	Showroom C-1072 Kathleen Milne Co	TBD	Only at ToyFest
Capstone	Booth #214 Sunshine Sales	25 books= FF N60 50% 30 Books= FF N60 53% 40 Books= FF N60 55% Code TOY&GIFT23	3/5/2023
Carrera of America	Showroom C-0874 Toyology Inc	Stop by the showroom for special steals and deals for our best customerstoo good to publish!!	Only at ToyFest
Carrera-Revell	Booth #914 ToySellers	Stop by the booth for details on their fabulous show deal!	Only at ToyFest
Casdon	Booth #514 Golden Sales	\$750 = FREE Freight + 5% Discount	Only at ToyFest
Castle Toy	Booth #514 Golden Sales	\$150 = N/30 & FFA. \$500 = N/60 & FFA. \$1,200 = N/60, FFA + 3% Discount.	4/30/2023
C-Bionic	Showroom C-1079 Diverse Marketing	2023 Toy Fest Standard Box: Units to order: 18; Case pack of 6 for each SKU applies; Standard: \$17.00; Special Price: \$14.45; Total Order Value: \$260.10; FFA 2023 Toy Fest Special Box 1: Units to order: 6; Mix & match so customers can freely choose from our 3 SKU's to fill the box of 6 units as they wish; Ex: Order 2 Scorpions/2 Seahorses/2 Turtles or 3/2/1 or 3/3 or any other combo to fill the box of 6 units; Important: this mix & match does only apply to this single box of 6 units as part of the Toy Fest Special Box 1; Standard: \$17.00; Special Price: \$15.30; Total Order Value: \$91.80 2023 Toy Fest Special Box 2: Units to order: 32; 10 Scorpions - 11 Seahorses - 11 Turtles; Standard: \$17.00; Special Price: \$13.26; Total Order Value: \$424.32; FFA Orders must be COMPLETED by 3/31/2023	3/3/2023
CDX	Booth #814 Wildthings Sales	\$300 = FFA + 5% w/ CC - \$300 = FFA +N30 - 10% off Flyer, Sidewinder, and Cyclone 10% Off - 15% off any wooden kit	3/31/2023
Ceaco/Gamewright/Brainwright	Booth #214 Sunshine Sales	\$500= N60 \$1000= N90. 5% \$1500= N120, 10%	3/5/2023
Chalk Me Up	Booth #936	\$250- Minimum Order-Ongoing \$500+Receive Additional Kit for Display and "FREE"- Shipping (ONLY at Toyfest)	3/15/2023
Character Bear	Showroom C-0874 Toyology Inc	Order 6+ Bears = Free Freight on opening order	Only at ToyFest



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Chatty Snaps	Booth #214 Sunshine Sales	\$200= 12 Free Snaps Free Freight on the merchandiser (Only Good during show days)	3/5/2023
CHH	Showroom C-0972 R-Biz Associates		Only at ToyFest
Child to Cherish	Showroom C-1079 Diverse Marketing	\$300 order get 4 each of the 2016-21 Everyday Handprint Kit. Retail value of \$71.96 \$600 order get 10 each of the 2016-21 Everyday Handprint Kit. Retail value of \$179.90	3/10/2023
Child's Play/Gardner Publishing	Booth #514 Golden Sales	10 Units = FREE Freight	
Chooseco Books	Booth #914 ToySellers	Purchase 25 books and receive free shipping!	Only at ToyFest
Classic World	Booth #914 ToySellers		3/15/2023
Clever Idiots	Showroom C-0972 R-Biz Associates		February/March
Clixo	Showroom C-0874 Toyology Inc	\$500 = FFA	Only at ToyFest
Connetix Tiles	Booth #301		Only at ToyFest
Constructive Eating	Showroom C-0874 Toyology Inc		Only at ToyFest
Continuum Games	Showroom C-0972 R-Biz Associates		Only at ToyFest
Copernicus Games	Showroom C-0972 R-Biz Associates		Only at ToyFest
Corolle	Showroom C-0874 Toyology Inc		Only at ToyFest
Crayola LLC	Booth #501	in good standing required \$500 Free Freight	3/24/2023
Crazy Aaron's	Showroom C-0874 Toyology Inc		Only at ToyFest
Crazy Art	Booth #214 Sunshine Sales		3/5/2023
CreateOn	Booth #214 Sunshine Sales		3/5/2023
Creative Kids/Be Amazing Toys	Booth #514 Golden Sales		3/31/2023
Creative Toy Company	Booth #514 Golden Sales		3/31/2023
Crestar / Funny Mats	Showroom C-1072 Kathleen Milne Co	\$500-\$699=Free Freight, Free Floor Display, 2 Blackboard Mats for every	ToyFest
Crocodile Creek	Showroom C-0874 Toyology Inc		Only at ToyFest
Czech Games Edition	Booth #238	\$250 = Free Freight Free Codenames Oversized Display with any order	Only at ToyFest
(Stomprocket)	Showroom C-1079 Diverse Marketing		3/31/2023



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Manufacturer	Location/Rep Firm	Show Specials	Expiration
Dam	Showroom C-0972 R-Biz Associates	\$500 FFA	Only at ToyFest
Daron	Booth #900	\$600 = Free Freight, Orders written at Show get 5% discount	Only at ToyFest
Daron Worldwide Trading	Showroom C-1079 Diverse Marketing	ORDERS placed at show will be invoiced at 2022 prices; Freight Prepaid on \$600; 5% discount on all orders written and turned in at the show; Orders \$600- 999 net 30; Orders \$1000- 2499 net 60; Orders 2500 -7499 net 90; Orders over 7500 net 120	3/3/2023
Deluxebase	Showroom C-0972 R-Biz Associates	\$250 FFA below \$250 no FFA	year round
Ditty Bird	Showroom C-0874 Toyology Inc	EXTRA 5% Discount for orders above \$264 during the TOYFEST For NEW customers: 60+ Books/Net 30/FFA/Free Shelf Display+3 Free Sample Books+10x Free spare Batteries 200+ Books /Net 30 / FFA / Rotating Timber Display +5 Free Sample Books +20x Free spare Batteries Free Freight at \$264; Mini order 25 books/\$220 For ALL customers: 5% Discount for orders above \$264 + FREE SHIPPING	Only at ToyFest
DJECO	Booth #214 Sunshine Sales	\$500 = FFA N30 \$750 = FFA N60 \$1000 = N90 FFA \$3000= FFA 10/1 Dating	3/5/2023
Do A Dot	Showroom C-0874 Toyology Inc	\$400 = N60 + 5% discount + Freight offset \$600 = N90 + 7% discount + Freight offset \$1200 = N90 + Free Shipping	Only at ToyFest
Dreams	Showroom C-1072 Kathleen Milne Co	\$500 qualify* for Net 60 \$1500qualify* for Net 90 * Terms pending approval	3/15/2023
Duncan Toys	Booth #814 Wildthings Sales	1st Qtr Specials - 15% discount when buying 4 catagories on entire order; 25% discount on ALL Brain Games, 15% off Spring-Easter Butterfly Yo Yo - Min order is \$500 and Free freight @ \$750+	3/31/2023
E-Blox	Showroom C-0874 Toyology Inc	\$300+ order – 10% freight cap+Net30; \$500+ order – (FFA+Net30) or (Free Video PoP +10% Freight Cap + Net30); \$750+ order – (FFA+Net45) or (Free Video PoP +10% Freight Cap + Net45); \$1,200+ order – FFA+Net60+Free Video PoP **Note: Video PoP - \$50 (Regularly \$200)	Only at ToyFest
Eco Kids	Booth #637	Free Freight on all orders placed at the show 10% off Egg Coloring Kits, Hospcoth Chalk and Dinosaur Egg Beeswax Crayons	Only at ToyFest
EDC	Booth #214 Sunshine Sales	100 Books Net 90 FFA 52% Discount, 200 Books May 15th Dating FFA 52% Discount	3/5/2023
Educational Insights/ Learning Resources	Showroom C-1079 Diverse Marketing	Order \$750 and get FREE FREIGHT; 10% off orders of \$2,000+ and get FREE FREIGHT & net 30; Orders must ship by 4/30/2023; Include promo code "Winter23" on your order	3/31/2023
Edushape	Showroom C-0874 Toyology Inc	750= FFA + N60 offer valid only during registered gift show	Only at ToyFest
eeBoo	Showroom C-1072 Kathleen Milne Co	\$500 Net 60 \$750 Net 60/5% \$1500 Net 60/10% *\$1500 tier = asap ship only	3/31/2023
Eggmazing	Showroom C-1079 Diverse Marketing	\$200-\$499 orders= 10% off; \$500-\$999 orders= 12% off; \$1,000+ orders= 15% off; Cannot be combined with any other specials or discounts	3/15/2023
Elenco	Booth #814 Wildthings Sales	\$500 = FFA + N30 + 5% discount for show orders	3/31/2023
Enchantmints	Booth #214 Sunshine Sales	\$750= FFA (Max freight charge 10%. Credit Card on first order)	3/5/2023



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Epoch Everlasting Play	Booth #214 Sunshine Sales	Free demo when you order a case. (Must provide a picture in the store of the item) OCT EBEB through 3/3: \$4000 (incl 4 Aquabeads & 2 Mario Bros)= 1.5% Flat Rate shipping, 10/1 dating. DEC EBEB through 3/3: \$8000 (incl 8 Aquabeads & 4 Mario Bros)= Free Freight, 12/1 dating, re-orders get N90.	3/5/2023
Epoch Everlasting Play	Showroom C-0874 Toyology Inc	Free demo when you order a case. (Must provide a picture in the store of the item) OCT EBEB through 3/3: \$4000 (incl 4 Aquabeads & 2 Mario Bros)= 1.5% Flat Rate shipping, 10/1 dating. DEC EBEB through 3/3: \$8000 (incl 8 Aquabeads & 4 Mario Bros)= Free Freight, 12/1 dating, re-orders get N90.	3/5/2023
Eurographics	Showroom C-0972 R-Biz Associates	\$500 N30/5% ; \$750 N30/10% ; \$1000 N60/FFA	1st Quarter & shows
Extasticks	Booth #942	\$250 = Free Freight 10% off orders written at show	Only at ToyFest 4/30/2023
EzyRoller	Booth #514 Golden Sales	All Orders = N/60 & a 5% Discount	Only at ToyFest
Faber-Castell/CFK	Booth #514 Golden Sales	Buy 1 Case Pack of Paint by Number - FC14362, FC14363 & FC14364 to receive an extra 5% off and a FREE case of GRIP Trio Sharpeners.	3/31/2023
Fairy Finery	Booth #814 Wildthings Sales	\$500 = FFA	3/31/2023
Family Games America	Showroom C-0874 Toyology Inc	\$750 = FFA	Only at ToyFest
Family Holiday Traditions, Santa's Scout	Booth #741	5% Off / Free Shipping on all first orders	Only at ToyFest
Fantasma Toys	Showroom C-0874 Toyology Inc	\$750+ = Free Freight Special Show Assortment of Fantasma items at 15% off plus free freight! It's a great intro to Fantasma or restock including all our best sellers for only \$999. (Wholesale value of \$1198) see rep for details.	Only at ToyFest
Fascinations	Showroom C-0972 R-Biz Associates	\$400 N30/F5 ; \$800 N30/5%/F5 ; \$1500 N30/8%/F5 ; \$3000 N30/10%/F5	1st Quarter
Fat Brain Toy Company	Booth #214 Sunshine Sales	\$300= FF	3/5/2023
FireFox Toys	Booth #914 ToySellers	\$350, Free Freight, Less 10%	Only at ToyFest
Fireside Games	Booth #736	10% off orders written at show \$300+ = Free Freight	Only at ToyFest
Five K LTD	Booth #801	\$500 = Free Freight \$1000+ = Free Freight + 10% Off	Only at ToyFest
Fizz Creations	Showroom C-0874 Toyology Inc	Opening order \$350 \$500 = Free Freight	Only at ToyFest
Floss & Rock	Showroom C-0972 R-Biz Associates	\$500 N30/8% frt cap \$750 N60/FFA \$1500 N60/FFA/5%	1st Quarter & shows
Flybar	Showroom C-1079 Diverse Marketing	FFA @ \$1000; ORDERS MUST BE WRITTEN BY 3/10/2023 & CALL FOR SHIPMENT BY 3/31/2023	3/10/2023
Foam Brain Games	Booth #605	5 percent off orders placed at the show	Before the show closes
Folkmanis Puppets	Booth #306	Free Freight with a \$1,000.00 Order	Only at ToyFest



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Foxmind	Showroom C-1079 Diverse Marketing	Order 5 different games and get 5% off; Order 7 different games and get 7% off; Items in the Go Pop Line are not applicable as an ordered game, however, customers will receive the discount on the Go Pop Line items if 5 or 7 other FoxMind items are ordered; FFA available for orders over \$500; Net 60 for orders over \$1,000 (upon credit approval); Cannot be combined with any other promotions	3/10/2023
Franklin Sports	Booth #514 Golden Sales	\$1,500 = FREE Freight.	
Friendly Loom by HD	Booth #914 ToySellers	\$400, Free Freight!	Only at ToyFest
Froggy's Lair	Showroom C-0874 Toyology Inc	New Acct: Guaranteed Sales of 8 units	Only at ToyFest
From There To Here	Showroom C-0972 R-Biz Associates	\$500 N30/5% frt cap ; \$1000 FFA/N30 free counter display with 36 music boxes	1st Quarter & shows
Fun In Motion Toys	Booth #202	\$350 = Free Freight \$1000 = Free Freight & 5% off	Only at ToyFest
Fun In Motion Toys	Showroom C-0972 R-Biz Associates	\$350 CC/FFA \$1000 CC/FFA/5% Min. order \$130	Only at ToyFest
Fungisaurs	Showroom C-0874 Toyology Inc	Moq 2 sets/24 pcs \$65/set = \$130 Grand box of 4 complete sets (48 pcs) \$57.5/set = \$230 Carton of 8 complete sets (96 pcs) \$53.7/set = \$430	Only at ToyFest
Funsparks	Showroom C-0874 Toyology Inc	\$250 FFA	Only at ToyFest
Funwares	Showroom C-1079 Diverse Marketing	FFA for orders of \$350 or more	3/10/2023
Galaxie Glister	Showroom C-1079 Diverse Marketing	\$500 = FF \$1000 = 5% off + FF \$1,500 = 10% off + FF	3/10/2023
Galt Toys	Showroom C-0874 Toyology Inc	\$500 = FFA	3/9/2023
Gamewright	Showroom C-1079 Diverse Marketing	\$500- Net 60; \$1,000- Net 90, 5%; \$1,500- Net 120, 10%	3/10/2023
Geomagworld USA	Showroom C-0874 Toyology Inc	\$500 = FFA + N120	Only at ToyFest
GeoToys	Showroom C-1072 Kathleen Milne Co	20% off Magnetic Puzzles, \$250 = 1/2 Freight, \$500=FFA	3/31/2023
Gift Republic	Showroom C-0972 R-Biz Associates	\$500 N30/FFA	Only at ToyFest
Glo Pals	Booth #504	\$290 Opening Order, \$382 FFA, \$487 10% off + FFA	3/10/2023
Glo Play	Booth #214 Sunshine Sales	Peace and Love series \$648 FFA GloQuarium Surprise \$200 FFA	3/5/2023
Globber USA	Showroom C-0874 Toyology Inc	New dealers \$250.00 Free Freight Spend over \$750 and receive GWP of 6 Globber Back Packs and 5% freight allowance Free Freight \$1500	Only at ToyFest
Goliath	Booth #214 Sunshine Sales	\$500= FFA, N30, 5%, \$12.50 on all skill & action games priced \$150 and above	3/5/2023
Good Banana	Showroom C-0874 Toyology Inc	ToyFest West Terms - \$300.00 Free Freight Net 45. *Terms provided after first prepaid order, based upon approval. Free shipping is valid on small parcel shipments only within the contiguous US.	Only at ToyFest
Grandpa Beck's Games	Booth #914 ToySellers	\$350, Less 5%, \$500, Less 5% and Free Shipping!	Only at ToyFest
Gray Matters Games	Booth #814 Wildthings Sales	\$300 = FFA - Free demo for any new purchase - Free media kit - Free Training	3/31/2023



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Manufacturer	Location/Rep Firm	Show Specials	Expiration
Green Toys	Showroom C-0874 Toyology Inc		
	Golden Sales		
	Showroom C-0874 Toyology Inc		
	Diverse Marketing		
	Showroom C-0874 Toyology Inc		
	Kathleen Milne Co		
	Golden Sales		
	Sunshine Sales		
	Golden Sales		
	Diverse Marketing		
	Diverse Marketing		
	Diverse Marketing		
	Showroom C-0874 Toyology Inc		
	ToySellers		
	Showroom C-0874 Toyology Inc		
	R-Biz Associates		
	Diverse Marketing		



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HST-US	Showroom C-0874 Toyology Inc	Free Freight on ALL Orders 6 Pieces of CV8818 (Worm Stunt) - 6 Pieces at 50% Off 6 Pieces of DC192A (Storm Stunt) - 6 Pieces at 50% Off 777-4/Mini Twist 5% discount on display or carton	Only at ToyFest
Imagination Gaming	Showroom C-1079 Diverse Marketing	\$400 - 2.5% off Wholesale; \$750 - FFA; \$1200 - FFA plus Net 60 Terms, on approval; \$2000 - 5% off Wholesale PLUS FFA and Net 60 Terms, on approval	3/10/2023
Incredible Group	Booth #514 Golden Sales	\$350 = FREE Freight.	
Infantino	Booth #514 Golden Sales	\$350 = 5% Discount. \$750 = 50% Freight OR 10% Discount. \$1.200 = FREE Freight or 15% Discount.	3/31/2023
Insect Lore	Booth #214 Sunshine Sales	\$150= FF, N60 (Only Good during show days)	3/5/2023
iPlay iLearn	Showroom C-0874 Toyology Inc	\$500=FFA, N30 (first order pre-pay). \$850=FFA, N60 *Orders below FFA will have 10% freight cap	Only at ToyFest
Jabberball	Booth #214 Sunshine Sales	\$300 or More FFA	3/5/2023
JackRabbit	Showroom C-1072 Kathleen Milne Co	5% at \$500	ToyFest
Jeannies Ent	Booth #814 Wildthings Sales	\$300 = 5% disc, - \$900 = FFA -- \$1500 = FFA + N60	3/31/2023
Jewelkeeper	Booth #514 Golden Sales	\$300 = FFA	
John N. Hansen Co.	Booth #514 Golden Sales	\$2,750 of Educa Puzzles = 12/15 Dating & FREE Freight.	3/31/2023
Jo's Dream	Booth #433 Arlene Oom & Co	\$300+ 3% discount	3/31/2023
JP Doodles	Showroom C-1072 Kathleen Milne Co	\$200=Free Freight	ToyFest
Juratoy US	Showroom C-0874 Toyology Inc	\$250 = FFA, Net 60; \$500 = FFA, Net 90; \$1,000 = FFA, Net 120 + 3% Discount.	Only at ToyFest
Kaspi	Booth #533	10% off orders written at show	Only at ToyFest
Kettler	Booth #514 Golden Sales	Additional 3% Discount for All Tier Level Orders.	3/15/2023
Keycraft	Booth #214 Sunshine Sales	\$350= FFA, \$750= FFA Net 75, \$1000= FFA Net 90, \$3000= FFA Net 90 1% Discount, \$5000= FFA Net 90 3% Discount, \$10,000= FFA Net 90 5% Discount . Living Nature Starter Pack \$750 =Top Sellers FFA Net 90 5% Discount	3/5/2023
Kid Galaxy	Showroom C-1079 Diverse Marketing	\$500 minimum order amount, Non-FFA: \$1,000- Net 60, FFA; \$2,000- Net 90, FFA; \$3,000- Net 120, FFA; Valid Dates: 1/7/2023 - 3/31/2023	3/31/2023
Kidamento	Booth #214 Sunshine Sales	\$600= 1 Free Demo, \$1100= 2 Free Demo. \$1500=3 Free Demo \$600 = FFA	3/5/2023
Kids Preferred, LLC	Booth #214 Sunshine Sales	\$1000= FF, N30 \$2500= FF, 5%, N30 (2% discount if prepay with credit card)	3/5/2023
Klee	Showroom C-0874 Toyology Inc	\$350 - 5% Discount \$650 - FFA.	Only at ToyFest
KPB Designs	Booth #214 Sunshine Sales	New Orders= Free Freight \$300= Free Freight, 5%	3/5/2023
Le Toy Van	Showroom C-1079 Diverse Marketing	\$250 - FFA Net 30; \$500 - FFA, Net 60; \$1,000 - FFA, Net 90, 5% discount	3/10/2023
Leading Edge Novelty	Showroom C-0874 Toyology Inc	\$500 = Half Freight	Only at ToyFest

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Manufacturer	Location/Rep Firm	Show Specials	Expiration
Learning Advantage	Showroom C-0874 Toyology Inc	\$300 = 5% discount OR \$600 = 5% discount AND free shipping. Free freight applies to orders shipping to one destination located within the contiguous U.S. Limitations apply. See general terms and conditions or contact info@learningadvantage.com for more information.	Only at ToyFest
License 2 Play	Showroom C-0874 Toyology Inc	\$500 = Free Freight	Only at ToyFest
Lily Nily	Showroom C-1079 Diverse Marketing	Free shipping for orders \$500+	3/10/2023
Lingo	Showroom C-0874 Toyology Inc	\$300 = Free Freight	Only at ToyFest
Lionel Trains	Booth #914 ToySellers	\$750, Free Freight, Less 5%	Only at ToyFest
Little Adventures	Booth #214 Sunshine Sales	\$300=FFA, \$500= FFA Net 60 5% Discount, \$1500= FFA Net 90 10% Discount	3/5/2023
Little Kids	Booth #514 Golden Sales	\$500 = \$50 Freight Cap. \$1,000 = 6/10 Dating & FREE Freight.	3/31/2023
LK Stickers	Showroom C-0874 Toyology Inc	Free Acrylic Display, Free Shipping and 25 BONUS Stickers with any 16 designs ordered	Only at ToyFest
Lovehandle	Showroom C-1079 Diverse Marketing	Free Shipping on order \$250+ and a free display when filled	3/10/2023
Lulu Junior	Showroom C-0874 Toyology Inc	12 Kits = Free Shipping 24 Kits + = 10% Discount & Free Shipping	Only at ToyFest
Lumieworld	Showroom C-0874 Toyology Inc	Buy 23+ units get 1 free	Only at ToyFest
M&J Games	Booth #405	Newly-Redesigned What's Next? A Life-Size Game 1 case (8 units) \$200 (\$25 per unit) What's Next? Social Skills Add-on 1 case (8 units) \$100 (\$12.50 per unit) What's Next? Special Needs Set What's Next? A Life-Size Game, Social Skills Add-on, and Special Needs Box Wrap (\$2.50 off per unit + free box wrap) 2 cases + wrap (8 units of each) \$280 (\$35 per unit) Free shipping on all orders placed at Toyfest 2023	Only at ToyFest
Madame Alexander	Showroom C-0874 Toyology Inc	Purchases of \$500 or more receive FFA and standard terms	Only at ToyFest
Magformers	Booth #814 Wildthings Sales	\$400 = Free Freight!	3/31/2023
Magnum Enterprises	Booth #514 Golden Sales	\$500 =FREE Freight. Tiered Discounts: \$500 = 5%. \$1,000 = 10%. \$1,500 = 15%. \$2,000 = 20%. Ship as ready orders only. Promo Code: ToyFest23.	Only at ToyFest
Magz	Booth #214 Sunshine Sales	Free Freight on any order	3/5/2023
Maisto / Bburago	Booth #814 Wildthings Sales	\$1000 = Free Freight and Net 90 - pending credit qualifications	3/31/2023
Make It Real- 3C4G	Showroom C-1079 Diverse Marketing	\$500 half freight, \$750 FFA	3/10/2023
Malarkey Kids	Booth #814 Wildthings Sales	\$300 = ffa + 10% discount	3/31/2023
Manhattan Toy	Showroom C-0874 Toyology Inc	\$600+ = Free Freight + 5% discount. Orders Must Have Promo Code "VEGAS" and turned in 2/27-3/10	3/10/2023
Marionex Waffle Blocks	Booth #904	\$500+ = Free Freight 5% off orders written at show \$2,600 Show Package - Floor stand full of Mini & Micro Waffle blocks (Regular wholesale value: \$2,888) + Free plywood floor stand	Only at ToyFest
Mark-My-Time	Booth #507	10% off orders written at show \$350+ receives Free Freight, all others \$10 Flat Rate Freight	Only at ToyFest 3/15/2023

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Marky Sparky	Booth #814 Wildthings Sales	Free Freight on all orders @ \$500+ with Credit Card or \$1000 = FFA +N30 \$25 freight cap for any size order. Blast Pad \$58.50 per case (22% discount!)	3/31/2023
Marvins Magic	Booth #214 Sunshine Sales	\$500= FF	3/5/2023
Master Toys	Showroom C-1079 Diverse Marketing	\$1000 + show order receives FREE FREIGHT	3/10/2023
MasterPieces	Booth #840	\$1000 = Ship now, payment due July 1, 2023 + Free Freight \$2000 = Ship now, payment due Dec 1, 2023 + Free Freight	Only at ToyFest
Mavi Bandz	Booth #214 Sunshine Sales	\$200= FFA 5% Discount	3/5/2023
Micro Kickboard	Booth #401	10% off (1) show-written order per store location, valid on in-stock items only, must ship by 3/31, free shipping with CC prepayment	Orders must ship by 3/31
Mindscope	Showroom C-0972 R-Biz Associates	\$500 N30/FFA	Only at ToyFest
Mindscope Products	Booth #632	Free freight orders of \$400 - Only Toys - Excludes Animated Line	Only at ToyFest
Miniland	Showroom C-1072 Kathleen Milne Co	\$750=FFA - Existing Accounts, \$500=FFA - New Accounts, first order	3/15/2023
Mukikim	Showroom C-0874 Toyology Inc	\$1000 FFA Net 30 \$1500 FFA Net 60	Only at ToyFest
Mobi	Booth #433 Arlene Oom & Co	\$500 = 1/2 FFA or \$1000 = FFA	3/31/2023
Mobi	Booth #814 Wildthings Sales	\$500 = 1/2 FFA or \$1000 = FFA	3/31/2023
Molecular Pieces	Booth #914 ToySellers	Buy 1 Case, Get 1 Tube Free! Buy 5 Cases, Free Freight	Only at ToyFest
Monogram International	Showroom C-1079 Diverse Marketing	5% off any purchase order over \$1,000	3/10/2023
Moonlight Sticker Co	Showroom C-1079 Diverse Marketing	\$150 - Free Freight & 10% discount	3/10/2023
Moonlite - Redwood Ventures	Booth #814 Wildthings Sales	Moonlite Special - Moonlite opening assortment total \$504 gets Free Freight + 10% discount! ** Custom order of any combination of \$504 qualifies for FFA + 10% discount too.	3/31/2023
MW Wholesale, Inc	Booth #214 Sunshine Sales	\$350= FFA \$750= FFA,5%, N60 \$1250= FFA, 10%, N90	3/5/2023
National Sporting Goods	Booth #914 ToySellers	\$750, Free Freight, Less 3%, \$2,000, Free Freight, Less 5%, Both N30	3/10/2023
Needleart World - Diamond Dotz	Booth #814 Wildthings Sales	FFA on orders of \$300	3/31/2023
New York Puzzle Co	Booth #115 Kinfetti	\$300 5% off Credit Card, \$500 N30 or Credit Card with 5% off and 10% Freight Cap. New Customers only "WIN23" 1% off for each \$100 spent. Can combine on multiple POs with different ship dates. \$1000 FFA or 10% off. Orders must ship by 5/31/23	12/31/2023
Nutt Heads - Sullivan Distribution	Showroom C-0874 Toyology Inc	\$300+ FFA N/30, \$500+ FFA N/60, \$1,000+FFA N/90	Only at ToyFest
Odyssey Toys	Booth #514 Golden Sales	\$500 = N/30 + FREE Freight. \$1,500 = N60 + FFA + 5% Discount.	Only at ToyFest



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Ogobolli	Booth #814 Wildthings Sales	\$150 = 10% discount --- \$300 = 15% discount + N30	3/31/2023
OllyBall	Showroom C-1079 Diverse Marketing	credit one Ollyball for every 24 Ollyballs at wholesale. Plus free freight.	3/10/2023
OOLY	Showroom C-1072 Kathleen Milne Co		3/15/2023
Open the Joy	Showroom C-0972 R-Biz Associates	\$250 5% 1st order	year round
Outset Media	Showroom C-0972 R-Biz Associates		
Pando	Booth #214 Sunshine Sales		3/5/2023
Pango	Showroom C-1072 Kathleen Milne Co		3/15/2023
PBN'J Games	Showroom C-0874 Toyology Inc		
Phoenix Publications	Booth #914 ToySellers		
Picasso Tiles	Booth #514 Golden Sales		3/10/2023
Piececool	Booth #514 Golden Sales		
Piggy Paint	Booth #814 Wildthings Sales		3/31/2023
Piggy Paints	Showroom C-1079 Diverse Marketing	10% off orders over 350.00	3/10/2023
Piggy Story/ Girl Nation	Showroom C-1072 Kathleen Milne Co		3/15/2023
Shop	Showroom C-0972 R-Biz Associates		year round
Pink Poppy	Showroom C-0874 Toyology Inc		
Pipsticks	Showroom C-1072 Kathleen Milne Co		3/31/2023
Pix Brix	Showroom C-0874 Toyology Inc		
	Booth #514 Golden Sales		
Plantoy	Booth #814 Wildthings Sales		
Play Brainy	Booth #337	\$350 = Net 30	
Play Monster	Showroom C-0874 Toyology Inc		
Play Visions	Showroom C-0972 R-Biz Associates	must ship by 3/17	



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Play-A-Maze Inc.	Booth #901	\$145 = Free Freight, Net 45	Only at ToyFest
Playhouse - Paper House Greetings	Booth #814 Wildthings Sales	\$300 = 10% discount or \$600 = FFA + 10%	3/31/2023
Playmobil	Booth #914 ToySellers	New Item Buy In, \$2,000, Free Freight, Less 10%, Net 60	Only at ToyFest
PlaySTEAM	Booth #514 Golden Sales	\$400 = FFA \$600 = FFA + 5% discount \$1,000 = FFA + Net 60 + 5% discount	Only at ToyFest
Plus-Plus	Showroom C-1079 Diverse Marketing	\$500 = Free Freight; \$300 = 1/2 Freight; \$300 = Free Freight for new accounts	3/10/2023
Pop Fiction Games	Showroom C-0874 Toyology Inc	50% off Shipping 1st Order. 5-pack minimum order, 50% off MSRP at \$187.50	Only at ToyFest
Poppymint Pals	Booth #814 Wildthings Sales	\$250 = FFA	3/31/2023
Popular Playthings	Showroom C-0972 R-Biz Associates	\$500 N30/FFA/5% code FEB23 incl. 4 new items: \$500 N30/FFA/8% incl. 7 new items: \$500 N30/FFA/12%	Only at ToyFest
Premier Kites	Showroom C-0972 R-Biz Associates	\$250 N60 ; \$500 N60/FFA ; \$750 N60/FFA/2.5% ; \$1000 N90/FFA/5% must ship by 5/1/23	Spring
Prime 3D	Booth #914 ToySellers	\$500, Free Freight	Only at ToyFest
Project Genius	Showroom C-1072 Kathleen Milne Co	\$500 - Free Freight	12/31/2023
Punchkins	Showroom C-1079 Diverse Marketing	Free freight at \$250	3/10/2023
Purple Cow	Showroom C-1072 Kathleen Milne Co	\$400 FFA \$1000 FFA + 5% discount	12/31/2023
Quercetti USA	Showroom C-0874 Toyology Inc	\$500 FFA net 60 Orders Written at Show only	Only at ToyFest
R&R Games, Inc	Booth #903	\$600 = Free Freight, 15% off orders written at show, no minimums \$600 = Free Freight, 10% off orders year round, no minimums	Only at ToyFest
Rainbow Looms	Booth #814 Wildthings Sales	\$500 = 5% DISC - \$750 = 7% DISC - \$1000 = 10% DISC - ALL NET 30	3/31/2023
Ravensburger North America	Showroom C-0874 Toyology Inc	\$750+ = Free Freight N60	Only at ToyFest
Reach	Booth #514 Golden Sales	\$500 = FFA	Only at ToyFest
Real Planet Toys	Showroom C-0972 R-Biz Associates	\$500 FFA/N30 in stock items ONLY	year round
Retail Smart Guys, Inc.	Booth #003	Sign up for our open to buy planning service, and your first month is free!	Only at ToyFest
Robotime	Booth #514 Golden Sales	\$500 = FFA \$800 = FFA + 5% discount \$1,500 = FFA + 5% discount + FREE Built-up display \$2,000 = FFA + 10% discount + TWO FREE Built-up displays	Only at ToyFest
RoomMates	Booth #514 Golden Sales	\$750 = FREE Freight.	Only at ToyFest
Safari Ltd	Showroom C-1079 Diverse Marketing	Orders over \$500 - 5% off, Net 30; \$1,000 - 10% off, Net 30; NOT VALID FOR ZMAP CUSTOMERS OR ANY OTHER DISCOUNTED PROGRAMS	3/10/2023
Salus Brands	Booth #214 Sunshine Sales	\$250= 10% discount	3/5/2023

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Sassy Baby	Showroom C-1079 Diverse Marketing	\$400 order - FFA for all customers; 5% off for new customers that Sassy Baby has not shipped before	3/10/2023
Scentco	Booth #214 Sunshine Sales	\$600= FFA, N60, 5% off Bedtime Defenderz & Spring Collection	3/5/2023
Schleich	Booth #214 Sunshine Sales	\$500-FFA 5% Discount plus Loyalty Level, \$1000- FFA 10% Discount plus Loyalty Level Promo Code FEB23	3/5/2023
School Zone	Booth #514 Golden Sales	\$500 = FREE Freight (with approved credit). For ToyFest Attendees only. Promo Code: TFW23	3/15/2023
Schylling Toys	Showroom C-0874 Toyology Inc	\$500 N60 FFA	Only at ToyFest
ScienceWiz/Nor man and Globus	Booth #214 Sunshine Sales	\$350= FF N60 \$500= FF N90	3/5/2023
SD Toyz	Booth #814 Wildthings Sales	\$250 = FFA w/ Cc --- \$500 = 5% + FFA + N30 --- \$1000 = 10% + FFA + N60	3/31/2023
Silver Circle Products	Booth #214 Sunshine Sales	\$300 =Credit Cards 5% Discount, \$500=Net 30 7.50% Discount %, 750= Net 30 10% Discount	3/5/2023
Skillmatics	Showroom C-1079 Diverse Marketing	Extra 5% discount for all show orders	3/10/2023
Slumberkins	Booth #121	\$250 opening order Net 30; \$500 = FFA; \$750 = 5% off + FFA; \$1200 = 10% off + FFA	3/17/2023
Small World Toys	Booth #914 ToySellers	\$750, 50% Freight, N60, \$1,500, Free Freight, Less 10%, Free Freight	Only at ToyFest
Smart Toys & Games	Booth #514 Golden Sales	\$500 = N/60 & FREE Freight. Ask at our booths about Smart Partnership Programs.	Only at ToyFest
SmartNoggin Toys	Booth #514 Golden Sales	FFA for new accounts.	
Sok-It	Showroom C-1079 Diverse Marketing	\$250+ = Free Freight	Only at ToyFest
Solid Roots	Showroom C-1079 Diverse Marketing	FFA on orders of \$300 PLUS 1 case of Launch Party	3/10/2023
Solo Time USA	Booth #514 Golden Sales	48 pc Watch order = 1 FREE Watch. 72 Watches = 2 FREE. 120 = 3 FREE.	Only at ToyFest
South Beach Bubbles	Showroom C-0874 Toyology Inc	\$350 - Net 30, FFA \$450 - Net 30, FFA, Complimentary Display W/Out the LCD \$650 - Net 60, FFA, Complimentary Display W/LCD *Retail Play Day Kit does not qualify for FFA*	Only at ToyFest
Speks	Showroom C-1079 Diverse Marketing	*New* Customer: \$800+ / 5% / FFA; Existing Customer: \$1200 - 5% FFA; \$2000 - 10% FFA; MUST INCLUDE IN ORDER NOTES: "WINTER23"	3/10/2023
Spin Copter	Booth #123	12 Free Spin Copters with any show order that includes them. Free video display for new stores. \$500 1/2 Freight, FFA @ \$900	Only at ToyFest
Spincopter	Showroom C-0972 R-Biz Associates	12 Free Spin Copters with any show order that includes them. Free video display for new stores. \$500 1/2 Freight, FFA @ \$900	Only at ToyFest
Spinfinity	Showroom C-0972 R-Biz Associates	\$500/FFA/CC	Only at ToyFest
Spokester	Showroom C-0874 Toyology Inc	\$250+ = Free Freight	Only at ToyFest
Spooner	Showroom C-0972 R-Biz Associates	18+ boards FFA 20 tiles FFA \$900 N45	Only at ToyFest
Square Root Games/ Pokemon Distributor	Booth #809 Harry Wells & Assoc.	Visit us at the booth to discuss	Only at ToyFest

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Squire Boone	Showroom C-0972 R-Biz Associates	\$1500 FFA Net 90 1-time	year round
Squishable	Showroom C-0874 Toyology Inc	\$500 order = receive FFA	Only at ToyFest
Starlux Games	Showroom C-0874 Toyology Inc	\$99 - Min, no terms \$399 - HALF OFF Freight, Net 30 \$799 - FREE Freight, Net 30	Only at ToyFest
Steve Spangler Science	Showroom C-1079 Diverse Marketing	Show Special 20% off	3/10/2023
Storyastic	Showroom C-1079 Diverse Marketing	Extra \$2.50 off all games & exp. packs (=17% - 33% below wholesale!) Extra \$1 off all playing card decks (=13% - 17% below wholesale!) Free demos & PDQ merchandise trays - \$200 minimum orders - Free freight on orders \$750+	3/10/2023
Storytime Toys	Showroom C-1072 Kathleen Milne Co	\$300=FF,10%, \$500=FF,15%, \$750=FF,20%	3/15/2023
Studiostone	Booth #214 Sunshine Sales	Animals Kits 5% discount , Jewelry Kits 10%, Discount \$350= FFA Net 30 with Finished Sample	3/5/2023
Sunny Days	Showroom C-1079 Diverse Marketing	\$1000 MOQ with free freight	3/10/2023
Super Fun Store/ Just Jump	Booth #214 Sunshine Sales	\$500= Free Freight	3/5/2023
Super Impulse	Showroom C-0874 Toyology Inc	\$750=FFA	Only at ToyFest
Sweet Spooks	Booth #534	10% Discount	3/3/2023
Tangle	Booth #214 Sunshine Sales	\$300= FFA	3/5/2023
Tara Toys	Booth #514 Golden Sales	5% Discount on all Show Orders.	Only at ToyFest
Teacher Created Resources	Booth #214 Sunshine Sales	\$500 Net= 55%, FF, N60	3/5/2023
Tedco Toys	Showroom C-0874 Toyology Inc	Flat \$40.00 shipping from \$475.00 to \$1,199.00, net 45 to existing term accounts, limited to 1 case Hoberman Spheres. \$1200.00 FFA, net 45 to existing term accounts, limited to 1 case of Hoberman Spheres.	Only at ToyFest
TenderLeaf	Showroom C-1072 Kathleen Milne Co	\$300+ = 1/2 Freight \$750+ = FFA	12/31/2023
Thames & Kosmos	Showroom C-1079 Diverse Marketing	\$1000 = 5%, Net 60, FFA; This special is only for US & Canadian customers with bricks-and-mortar stores; Account must be in good standing; Cannot be combined with any other special terms or pricing; All other T&K terms and conditions apply	3/10/2023
Thames & Kosmos	Showroom C-0874 Toyology Inc	\$1000 = 5%, Net 60, FFA; This special is only for US & Canadian customers with bricks-and-mortar stores; Account must be in good standing; Cannot be combined with any other special terms or pricing; All other T&K terms and conditions apply	Only at ToyFest
The Good Game Co.	Booth #514 Golden Sales	\$400 = FREE Freight	Only at ToyFest
The Learning Journey	Booth #814 Wildthings Sales	\$750 = FFA + N60 + 5% - \$1500 = FFA + N60 + 7.5% - \$2000 = FFA + N90 + 10%	3/31/2023
The Original Toy Company	Booth #814 Wildthings Sales	\$575 = FFA + N30 excludes Trampolines and Wiffle bat and balls - \$675 = FFA + N30 excludes Wiffle bat and ball display - \$1500 = FFA + N60 + FFA - Original Buyer Program - \$850 = FFA + N60 - check details with your rep!	3/31/2023



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The Party Animal	Booth #514 Golden Sales	\$350 = 10% Discount. \$1,000 = FREE Freight & 10% Discount. Ship at one orders only.	Only at ToyFest
The Pencil Grip	Booth #214 Sunshine Sales	\$300= FF, N30 Code TPGTF	3/5/2023
The Playhouse	Booth #214 Sunshine Sales	Free Freight. Buy 80 pay for 79 (Get one free) Credit Card terms	3/5/2023
The Puppet Co	Showroom C-0874 Toyology Inc	\$500 = FFA \$1000+ = FFA and 10% discount	Only at ToyFest
The Toy Network	Showroom C-0874 Toyology Inc	\$250/FFA/N60 \$500/FFA/N90 \$1000/FFA/N90/5% discount	3/10/2023
Thin Air Brands	Showroom C-0874 Toyology Inc	\$250 = Free Freight & net 30, \$750 = Free Freight & net 60, \$1,500 = Free Freight, net 60, & 5% discount	Only at ToyFest
Tiki Toss	Booth #514 Golden Sales	\$350 = FREE Freight. \$600 = FREE Freight + 5% Discount.	Only at ToyFest
Tikiri	Booth #214 Sunshine Sales	\$500= FF, N60, 5% \$750= FF, N60, 10% \$1500= FF, N60, 12% Code 015TFW	3/5/2023
Tomy	Booth #514 Golden Sales	\$750 = FFA \$1,500 = FFA + Net 45 + 3% discount \$2,500 = FFA + Net 60 + 5% discount \$5,000 = FFA + Net 90 + 7% discount	Only at ToyFest
Top Trenz	Booth #214 Sunshine Sales	\$1000=FFA, \$2500=FFA 5% Discount	3/5/2023
Top Trenz	Showroom C-1079 Diverse Marketing	FREE Shipping over \$1250	3/10/2023
Top Trumps USA	Booth #307	\$500 - 50% freight \$1000 - Free freight \$1500 - Free freight, 5% \$3000 - Free freight, 20%	4/30/2023
Toylab	Showroom C-0874 Toyology Inc	\$300 = \$15 shipping and 2 free samples (\$38 retail value) \$500 = FFA and 1 free case/6pcs (\$114 retail value)	Only at ToyFest
Toysmith	Booth #601	2% Discount on Orders \$1000-\$2499; 4% Discount on orders \$2500+ FREE SHIPPING ON ALL ORDERS	N/A
Trend Enterprises	Showroom C-0874 Toyology Inc	New Customer: First order \$250 = FF, Reorders: \$500=FF, \$750+FF N/30, Learning Fun Center Orders N90, No case pack min	Only at ToyFest
Trophy Music	Showroom C-0972 R-Biz Associates		year round
Two Bros Bows	Booth #207	5% discount for below \$499 \$500 = Free Freight	End of February
Two Bros Bows	Showroom C-0874 Toyology Inc	5% discount for below \$499 \$500 = Free Freight	End of February
Ukidz	Booth #814 Wildthings Sales	UGears - \$1000 + Free Demo Cube + Free Floor Display + FFA Pixio - \$300 = free store sample - \$1000 = FFA + Free Demo Cube - \$3000 = FFA + Free Floor Display	3/31/2023
Underwraps	Showroom C-0972 R-Biz Associates	\$200 Min. order, NO FFA	year round
Uniche Collection	Booth #514 Golden Sales	\$750 = Net 60 & FREE Freight. \$1,500 = Net 90 & FFA.	3/31/2023
Universal Specialties	Showroom C-0972 R-Biz Associates	FFA any size order!	Only at ToyFest
University Games	Booth #914 ToySellers	\$750, Free Freight, Less 5%, N30, \$1,000, Free Freight, Less 5% N 60	Only at ToyFest



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US Toy Company	Booth #214 Sunshine Sales	\$325= FF N30 \$500= FF N60 \$700= FF N90	3/5/2023
Valtech	Booth #214 Sunshine Sales	\$300 or More 10% discount. 1 Order per Store 2/27-3/3 submitted by 3/20 ship by 3/31	3/5/2023
Vermont Christmas Company	Booth #737	Orders \$250-\$499=5% off, 10% off orders \$500 and up.	Only at ToyFest
Viking	Showroom C-0874 Toyology Inc	\$500 FFA Net 60 Orders Written at Show only	3/3/2023
Vudeco	Showroom C-0874 Toyology Inc	\$200 = Free Freight	Only at ToyFest
Waboba	Showroom C-0874 Toyology Inc	\$600 = freight is capped at 5%	Only at ToyFest
Warm Fuzzy Toys	Showroom C-0972 R-Biz Associates	Orders under \$2000 CC only!	year round
Watchitude	Showroom C-0874 Toyology Inc	\$400 FFA, \$1000 FFA and 5% discount	Only at ToyFest
Water Sports	Booth #514 Golden Sales	\$1000 = FFA	
Waterline Toys	Booth #214 Sunshine Sales	15% discount and free freight on all orders placed by 4/1/23	3/5/2023
Waypoint Geographic	Booth #814 Wildthings Sales	\$300 = FFA + 10% on everything (ffa not included on globes 9"+)	3/31/2023
Wenno USA	Booth #514 Golden Sales	\$500 = FREE Freight. \$750 = N/60 & FFA. \$1,500 = N/60, FFA & a 5% Discount. Hawaii & Alaska receive a 10% discount in place of FFA.	3/31/2023
Wham-O	Showroom C-0972 R-Biz Associates	\$1000 CC / FFA	year round
What Do You Meme	Showroom C-1079 Diverse Marketing	FF at \$500	3/10/2023
Wikki Stix	Booth #214 Sunshine Sales	\$150= FF	3/5/2023
William Mark Corp.	Booth #514 Golden Sales	5% Discount on all Show Orders.	3/3/2023
Winning Moves	Booth #514 Golden Sales	Buy one case of any item and receive one free sample of that item. Limit 1 sample per item.	3/31/2023
Wireless Express	Showroom C-0874 Toyology Inc	\$500=FFA	Only at ToyFest
Woolpets	Booth #814 Wildthings Sales	\$300 = Free product to offset freight	3/31/2023
Word Teasers	Showroom C-1079 Diverse Marketing	\$250 FF	3/10/2023
World Tech Toys	Booth #239	\$2500 = 5% OFF \$5000 = 10% OFF	Only at ToyFest
WOW Toys	Showroom C-1079 Diverse Marketing	\$800 USD order (after discount)- 5% show special, FFA	3/10/2023
Wreabbit Puzzles Inc.	Booth #906	\$500 = Freight Cap at 10% of order total \$750 = FREE 24-piece Promo Ford Anglia (Display of 18 units) \$1000 = FREE Freight (for eastern states only) + Free Partially Assembled Demo (PAD) of Batmobile \$2500 = 5% OFF	3/10/2023
Yellowscope	Booth #814 Wildthings Sales	\$1000 = FFA!	3/31/2023

**EXPO / SHOWROOMS
LAS VEGAS, NV**



Feb 27 - Mar 3, 2023

Manufacturer	Location/Rep Firm	Show Specials	Expiration
Yomega Yo Yo	Showroom C-0874 Toyology Inc	350 FFA - (1/2 FFA to Hawaii & Alaska) - NO BACKORDERS ALLOWED Q1 Special: 10% off New Styles of Maverick 876A, Xodus II 806A, and Dash 865A	Only at ToyFest
Yookidoo - DMS	Showroom C-0874 Toyology Inc	Net 60 and FFA: \$700 only New stores: FFA: \$500 first order	Only at ToyFest
Yottoy'	Showroom C-1072 Kathleen Milne Co	\$300+ = 10% Freight Cap & Net 30 \$600+ = 10% Freight Cap 5% off, & Net 30 \$1000+ = 10% Freight Cap 10% off & Net 60 Books included in all freight programs. % discounts applies to toy Only	12/31/2023
Zoey Koko	Booth #814 Wildthings Sales	FFA @ \$500 + special gift from Zoey Koko	3/31/2023
Zorbitz	Showroom C-1079 Diverse Marketing	\$250 - Free Freight; \$500 - 5% and Free Freight	

WTHRA MEMBERS

3DT	James	Jackson	(269) 993-0505
Anne McGilvray Group	Meg	Gilmore	(214) 393-6034
Apex Global	Curt	Wilson	(314) 602-4185
AQI Aliquantum Int'l, Inc.	Sean	Lucas	(909) 773-0880
Arlene Oom & Co	Laura	Weaver	(206) 235-2722
Bellzi Inc	Michelle	Reyes	(909) 248-8382
Bene World, LLC	Karalyne	Ley	(865) 900-2327
Blue Orange Games	Corinne	Marcot-Jones	(415) 252-0372
Bright Stripes	Eric	Von Stein	(917) 940-7919
Chalk Me Up	Shelley	Henshaw	(856) 669-9146
Connetix Tiles	Lisa	McCarthy	(614) 301-3869
Czech Games Edition	Tony	Gullotti	(260) 467-9283
Daron Worldwide Trading Inc.	Eugene	McKeown	(800) 776-2324
Diverse Marketing / Be Smart Toys	Bill	St. John ••	(707) 939-8117
dreamGEAR	Cindy	Lawrick	(310) 222-5522
DTI Direct / Fredro Toys	Eric	Kavaldjian	(855) 374-7836
Earth Grown KidDoughs	Cali	Talbot	(360) 553-1053
Extasticks LLC	Annette	Haefele	(754) 270-4974
Family Games America FGA, Inc	Yvan	David	(514) 268-1089
Family Holiday Traditions-Santa's Scout	Michelle	Budd	(410) 340-5371
Fireside Games	Anne-Marie	De Witt	(512) 815-3473
Five K Ltd.	Bobby	King	(425) 861-9100
Folkmanis, Inc.	Genaro	Elenes	(510) 274-7928
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Hahn Solo Consulting	Debby	Williamson	(253) 709-1777
Highlights for Children	Monica	Jankauskas	(570) 251-4518
Incredible Group	Ryan	Carr	(416) 669-3900
Kaspi Playsmart	Marcelo	Chevalie	(786) 769-8626
Kathleen Milne	Kathleen	Milne	(415) 265-2013
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Luki Lab	Wally	Riker	(770) 545-1423
M & J Games	Marlee	Aversa	(267) 979-9219
Marioinex Waffle Blocks	Ziggy	Ziemba	(773) 817-8535
Mark my time	Maureen	Farinella	(888) 685-0257
Marmals	Jeff	Lawber	(503) 707-2013
Micro Kickboard	Julie	Hawthorn	(310) 531-6085
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Play A Maze Inc.	Leonid	Shafir	(613) 715-1556
Play Brainy	James	Leiby	(707) 822-9163
Popular Playthings	Kent	Brings	(404) 414-3490
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R&R Games	Dan	DiLorenzo	(813) 835-1565
Randimals	Nick	Harmon	(208) 450-9068
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Sunshine Sales	Sandy	Lepire •	(800) 827-9593
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The Cactus Card Game	Ryan	Wallace	(949) 573-2955
The Op Games	Jodi	Wasserman	(760) 330-7652
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Tower House	Bruce	Familian	(702) 592-7089
Toy Sellers	Lawrence	Nissen	(661) 297-6042
Toyology	Carl	Buchbinder **	(818) 222-4355
Toysmith	Lori	Sechrist	(253) 797-0753
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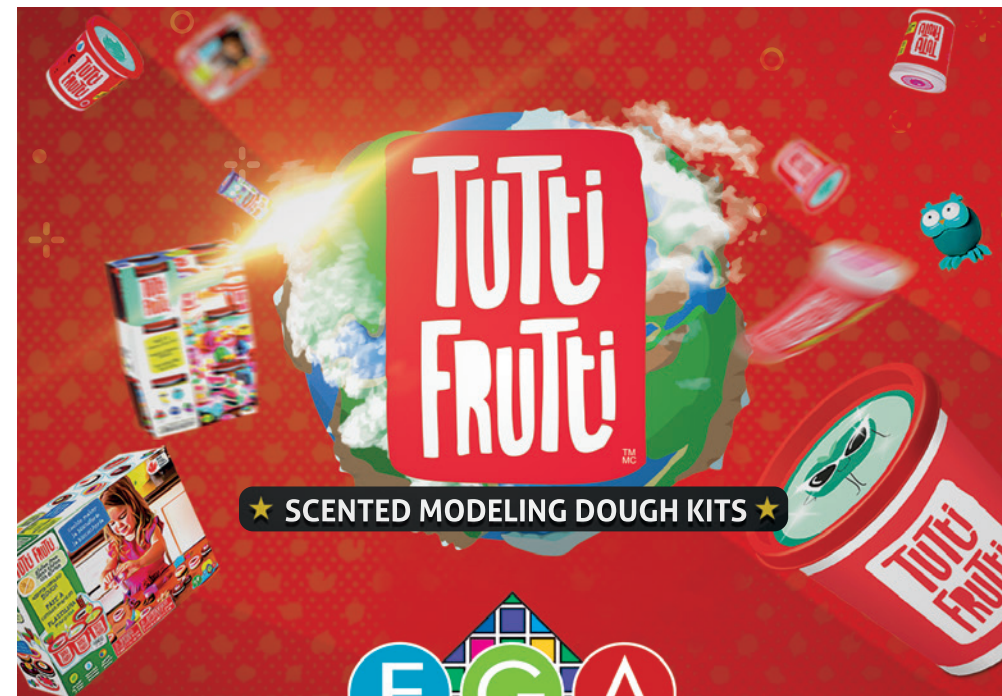
SEE YOU NEXT YEAR!

FEBRUARY 26 – MARCH 1

2024

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